



Requests for Exclusion from Section 301 Tariff Action (<https://exclusions.ustr.gov>)

[PUBLIC DOCKET \(HTTPS://EXCLUSIONS.USTR.GOV/S/PUBLICDOCKET\)](https://exclusions.ustr.gov/s/publicdocket)

[LOG IN \(/REQUESTFOREXCLUSION/S/LOGIN\)](/REQUESTFOREXCLUSION/S/LOGIN)

Submitter Information

USTR Exclusion Request ID

USTR-2019-0005-0549

Full Organization Legal Name

F&F Imports LLC DBA State Bicycle Co

Third Party

No

Third Party Organization Name

Product Description

HTSUS Item Number

8712002500

Product Name

Bicycles

Product Description

Single Speed Bicycles. These bicycles are made with over 65 different components. Currently there are only manufacturers in the U.S. for 10 or fewer of these components, making it impossible to source from the US.

Product Function, Application, and Principal Use

The application of these is that they are being used to commute while reducing the amount of vehicles on the road and reducing emissions at the same time.

Submitter Arguments

Requestor's relationship to the product

Importer;Purchaser

Is this product, or a comparable product, available from sources in the United States?

No

Public summary of availability argument from the United States

These bicycles are made with over 65 different components. Currently there are only manufacturers in the U.S. for 10 or fewer of these components, making it impossible to source from the US.

Is this product, or a comparable product, available from source in third countries?

No

Public summary of availability argument from a third country

The closest country capable of making this product is Taiwan. However the cost is over 40% higher and a large amount of the components they are using are imported from China to assemble these bicycles.

Please discuss any attempts to source this product from the United States or third countries

We have attempted to source these from Taiwan but we see that many of the components being used are from China anyway and the extra cost of the Taiwan labor and Taiwan components being used is in excess of 40% of the cost we were previously paying.

Is the Chinese-origin product of concern sold as a final product or an input used in the production of a final product or products?

Final Product

Summary of Requestor Argument

Our costs of goods sold has risen and with no suitable substitute it has made it impossible to stay in business.

Did you submit exclusion requests for the section 301 \$34 billion (Docket ID: USTR-2018-0025) and/or the \$16 billion (Docket ID: USTR-2018-0032) tariff actions?

No

Please comment on whether the particular product of concern is strategically important or related to "Made in China 2025" or other Chinese industrial programs. You must explain in the box below why you believe the product of concern is or is not strategically important or related to "Made in China 2025" or other Chinese industrial programs.

It is not related. The technology on this item is simple but the Chinese have the factories and resources in place to make this product a lot more affordable. If it were to be made in the US it would cost hundreds of millions of dollars in start up cost as well as the cost per unit to be 400% or more higher than it currently is.

Exclusion Request Attachments

Re_USTR-2019-0005-0549



Public Responses and Organization Replies