

U.S. Exports: Three-Year Comparison Through October

Exports Year to Date		Canada	Mexico	Latin America & Caribbean &	Pacific Rim	Britain	Ireland	France	Germany	Netherlands	Other Countries In Europe	Europe Totals	Grand Totals	Unit Change
Bicycles with tires larger than 25"	2004	12,451	1,280	1,717	9,368	3,384	15	14	814	7,991	4,784	17,002	43,712	-3,963
	2005	17,964	34	6,605	15,932	3,679	8	63	242	12,708	12,888	29,588	73,733	30,021
	2006	16,406	38	2,790	18,735	3,032	167	38	275	5,975	3,503	12,990	52,117	-21,616
Bicycles with tires smaller than 25"	2004	6,722	2,743	13,530	10,417	587	0	20	8	110	675	1,400	38,334	18,069
	2005	7,053	79	11,622	7,209	324	0	7	692	179	732	1,934	30,281	8,053
	2006	7,480	116	12,997	2,986	292	73	266	475	2	3,928	5,036	29,972	-309
Total Exports 2004	19,173	4,023	15,247	19,785	3,971	15	34	822	8,101	5,459	18,402	82,046	14,106	
Total Exports 2005	25,017	113	18,227	23,141	4,003	8	70	934	12,887	13,620	31,522	104,014	21,968	
Total Exports 2006*	23,886	154	15,787	21,721	3,324	240	304	750	5,977	7,431	18,026	82,089	-21,925	
Percent Change (2005-2006)	-5%	36%	-13%	-6%	-17%	2,900%	334%	-20%	-54%	-45%	-43%	-21%		
Frames & Forks 2004†	145,939	12,040	26,243	324,131	38,431	6,000	8,757	46,310	154,694	211,570	465,762	1,023,134	-498,893	
Frames & Forks 2005†	155,784	18,112	73,692	403,197	57,279	661	8,380	46,538	158,237	53,275	324,370	989,741	-33,393	
Frames & Forks 2006†	139,145	3,930	9,546	282,291	46,734	100	7,161	56,409	132,176	62,353	304,933	762,827	-226,914	
Percent Change (2005-2006)	-11%	-78%	-87%	-30%	-18%	-85%	-15%	21%	-16%	17%	-6%	-23%		

*U.S.-built exports, ten months only, through October † weight in kilograms.

Bike Exports Sustain High Values, But Quantities Are Down

WASHINGTON, D.C.—Exports of U.S.-made bicycles through October 2006 reached less than 80 percent of the number shipped through the first three quarters of 2005. The big change was in adult-sized bikes. Average per-unit values, though, sustained remarkable strength.

U.S. Department of Commerce figures show that adult-sized bike shipments were down by 29 percent, or more than 21,000 units.

The slippage began early in '06 and accelerated. Shipments were off by 13 percent through the first quarter and down by 26 percent at the end of June. The biggest changes have been in shipments to Latin America, The Netherlands, and the smaller, mostly Nordic, European countries.

A sustained increase in value helps offset the slide in units, however. Total declared value of all bike shipments was \$43.5 million, an overall 10 percent

drop from last year not commensurate with the change in units.

Small-wheeled bikes' total value actually went up by 10 percent to nearly \$5.7 million, reflecting a substantial average value of \$190. Full-sized bikes' value totaled \$37.8 million, a 12 percent drop, but an unprecedented \$725 average export price.

Frame-fork combos, reported in kilograms, were down 23 percent in volume but up by 8 percent to \$45.9 mil-

lion in total value. The average price per kilogram topped \$60.

U.S. suppliers are not necessarily suffering from the decrease in exported units. Bikes and frames exported from the United States are high-end models and do not begin to reflect major U.S. suppliers' overall sales in foreign countries. All but those very high-end bikes are made in and shipped directly from Taiwan and China to their destination ports. **BRAIN**