



U.S. Exports: Three-Year Comparison Through December

Exports Year to Date		Canada	Mexico	Latin America & Caribbean	Pacific Rim	Britain	Ireland	France	Germany	Netherlands	Other Countries In Europe	Europe Totals	Grand Totals	Unit Change
Bicycles with tires larger than 25"	2004	14,535	1,301	2,410	11,620	4,056	26	14	1,048	9,931	5,180	20,255	52,628	-9,347
	2005	20,312	78	9,012	21,425	4,574	8	63	443	15,594	13,774	34,456	90,681	38,053
	2006	18,621	53	3,074	22,484	3,760	185	38	285	7,613	4,130	16,011	61,784	-28,897
Bicycles with tires smaller than 25"	2004	7,828	2,911	17,296	12,848	888	0	35	161	307	1,819	3,210	48,122	21,890
	2005	8,230	217	13,965	7,218	1,148	3	7	692	184	975	3,009	37,945	-10,177
	2006	8,743	316	15,020	3,493	741	73	288	849	2	4,221	6,174	35,396	-2,549
Total Exports 2004		22,363	4,212	19,706	24,468	4,944	26	49	1,209	10,238	6,999	23,465	100,750	12,543
Total Exports 2005		28,542	295	22,977	28,643	5,722	11	70	1,135	15,778	14,749	37,465	128,626	27,876
Total Exports 2006*		27,364	369	18,094	25,977	4,501	258	326	1,134	7,615	8,351	22,185	97,180	-31,446
Percent Change (2005-2006)		-4%	25%	-21%	-9%	-21%	2245%	366%	0%	-52%	-43%	-41%	-24%	
Frames & Forks 2004†		168,764	12,189	28,801	434,550	47,063	6,000	11,349	52,812	194,086	218,677	529,987	1,225,250	-523,435
Frames & Forks 2005†		177,598	19,724	75,024	17,290	64,296	661	10,468	60,835	182,836	60,187	379,283	1,162,851	-62,399
Frames & Forks 2006†		149,553	3,930	9,975	326,882	52,499	100	12,582	78,329	167,117	73,270	383,897	900,823	-262,028
Percent Change (2005-2006)		-16%	-80%	-87%	1791%	-18%	-85%	20%	29%	-9%	22%	1%	-23%	

*U.S.-built exports, twelve months only, through December † weight in kilograms.

U.S.-Made Bikes Bring Record Prices; Unit Numbers Slide

WASHINGTON, D.C.—U.S.-made adult bicycles and frame-fork exports set new records for average freight-on-board values in 2006, and small-wheeled bikes were within a few dollars of the record that category set a few years ago.

Adult-sized bikes—with wheel sizes larger than 25 inches—brought an average price of \$773, a 27 percent increase over 2005's record of \$606.

Exporters did not fare as well in unit

numbers. The full-sized bike category was off by nearly a third after enjoying a whopping 72 percent increase the year before. Small-wheeled bike exports were down 7 percent, but that was offset by an 8 percent increase in total value and an average FOB price of \$191, off of 2002's record of \$198 but well ahead of 2005's \$165.

Frame-fork combos' declared value was an average of \$63.41 per kilogram, a nearly \$20 increase over the average

\$43.67 set in 2005. Total value was up 12 percent, to \$57 million, but the unit numbers were down 23 percent.

U.S. exports gain substantive help from bikes that suppliers import from elsewhere, primarily China and Taiwan, and re-export globally. U.S. brands exported 51,500 foreign-made, full-sized bikes last year, up from 47,000 in 2005. The bikes' total value was \$15.24 million and average value was \$296. Exporters re-shipped 13,500 small-wheeled bikes,

down from 16,000 in '05, with a total value of \$1.92 million and average value of \$142, up from \$113 in 2005.

In total, U.S. bike exports yielded about \$71.72 million, and frame-fork sales brought about \$59.25, for a total of nearly \$131 million.

The figures do not include the substantial number of bikes and frames that U.S. brands have made in Taiwan, China or elsewhere and ship directly to Europe and other destinations. **BRAIN**